

Efficient storage and robotic solutions for modern pharmacies.



The pharmacy of the future, today.

Willach storage and automated dispensing solutions improve efficiency and optimise use of space.

This allows you and your staff to work faster and more safely while being able to offer a broader range of services to higher standards.

Increasing workloads and decreasing margins demand an efficient workflow and stringent stock control.

A uniquely tailored combination of high-density storage and compact robotic systems means much more usable space in your pharmacy, enabling a more efficiently organised workflow.

Automated dispensing allows pharmacies of any size to implement faster and safer processing of repeat prescriptions on-site or in a centrally located hub.

Willach Pharmacy Solutions enables you to streamline the dispensing process, giving you the capacity and capability to develop your business further.

Achieving the correct layout makes it easier to provide a broader range of services. This gives you scope to expand your customer base, improve satisfaction and secure loyalty, in addition to meeting the requirements of commissioners.

We offer a range of FAMA storage solutions and CONSIS robots and so have the flexibility to meet your needs within budget. Please ask us for a free quotation: we would be happy to discuss how investing in an automated dispensing solution could reduce your operating costs and, at the same time, help expand your business and increase your sales volume.



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Kwells kids

In these pharmacies the future has already arrived.

Murch Pharmacy Dinas Powys (Cardiff), Wales

"I am extremely happy with my CONSYS.B4 robot. Automation has allowed us to double our prescription volume without having to engage extra staff. The staff find it easy to load, and we have virtually eliminated picking errors. Multiple channels allow us to deal with several 'walk-ins' at the same time, and our clients are delighted that they don't have a long wait."

Linda Jones
pharmacy owner



Coopers Pharmacy Belfast, Northern Ireland

"Since we started working with the CONSYS robot, we have eradicated a lot of the manual work. The pharmacy team is more motivated and works much more efficiently. The unique combination of fully automated loading, stock control, automatic labelling and the very fast dispensing speed is perfect. We've compared lots of robotic dispenser systems all over Europe and we still believe that CONSYS fits our needs best."

Paul and Michael Cooper
pharmacy owners



Hickey's Pharmacy Balbriggan (Dublin), Ireland

"The FAMA drawer system looks great in our pharmacy – so clean, clinical and professional. The FAMA sloping shelves are perfect for a busy pharmacy improving dispensing time, facilitating re-ordering and still keeping that professional look. We love it and so do our customers!"

Paddy Hickey
CEO of Hickey's Pharmacy Group



Tanday Pharmacy Salisbury (Wiltshire), England

"The design of our new pharmacy and the change to practise forward dispensing created a completely new experience compared to running a traditional pharmacy. The CONSYS robot with its integrated automated labelling device optimises the workflow and makes the pharmacy more profitable. Even the dispensing errors were reduced dramatically, which increases safety and customers' satisfaction. Our staff are now more motivated because they can concentrate better on their work in the dispensary and spend more time with the customer."

Harinder and Perdeep Tanday
pharmacy owners





An efficient workflow and improved stock organisation can make any pharmacy significantly more productive. A better working environment increases staff motivation and morale, which benefits your business and your customers.

FAMA storage solutions and CONSIS robots help achieve better stock control and enable faster, safer dispensing.

Employees spend less time performing routine tasks, which means they have more time to attend to customers and offer additional services.

Waiting times are reduced, enhancing service levels, which contributes to the customer loyalty that underpins sustainability.

The result:

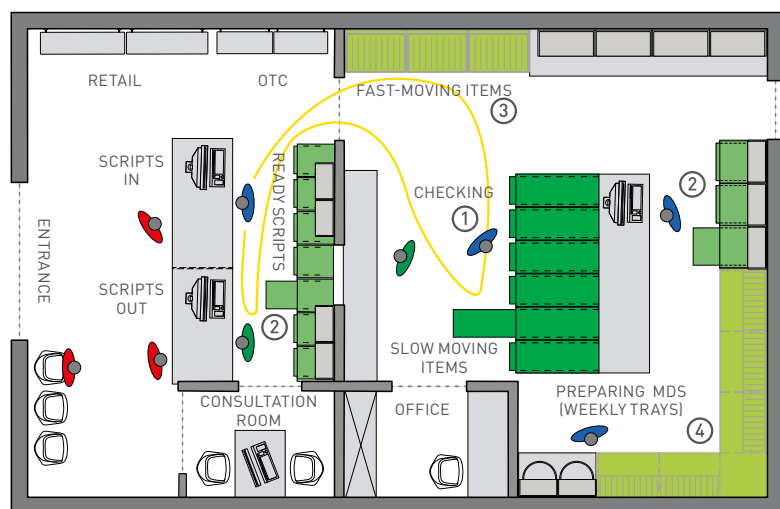
More space. More time. More profit.

High-density storage - FAMA drawers and shelving systems.

The average pharmacy can increase storage capacity up to four-fold when it uses FAMA drawer and shelving systems to store medicines rather than conventional shelving. Below are two examples of different designs, which have both proven successful for our customers.

Traditional layout

- Slow-moving items can be stored on a 3m² footprint, using six bays of FAMA drawers.
- Fast-moving items are stored on FAMA shelves with sloping trays, improving rotation by embedding the 'first-in, first-out' principle in stock management.
- Giving out prescriptions is easier and faster because 'ready scripts' are stored at the point of handover, in FAMA underbench drawers.



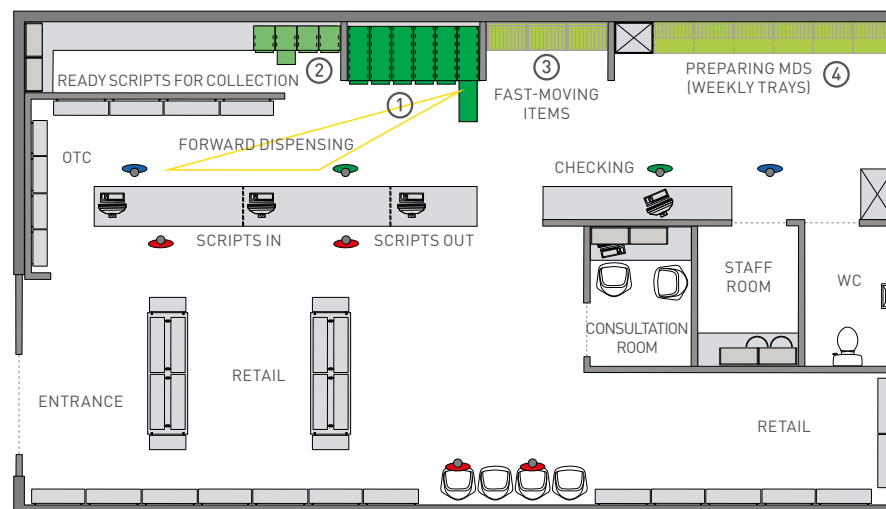
- Pharmacist ● Technician ● Customer ↪ Workflow path
- ① FAMA large-capacity drawers ③ FAMA sloping shelves
 ② FAMA underbench drawers ④ FAMA worktop shelves

Forward dispensing layout

Additional benefits over and above the traditional pharmacy layout:

- Shorter distance travelled by staff, enabling faster dispensing.
- More customer interaction.
- Reduced customer waiting times.

Both pharmacy layouts offer a more efficient workflow than using conventional flat shelves in the dispensary.



- Pharmacist ● Technician ● Customer ◁ Workflow Triangle
- ① FAMA large-capacity drawers ③ FAMA sloping shelves
 ② FAMA underbench drawers ④ FAMA worktop shelves

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Automated dispensing. Small footprint.

The CONSID.B range of robots is able to hold the majority of stock, moving it quickly, reliably and directly to the dispensing stations.

The small model, CONSID.B2, stores up to 7,000 packages on a footprint of only 3.3 m². Storage capacity increases with the CONSID.B5 holding up to 15,000 packages. All CONSID models are suitable for dispensing up to 30,000 items (51,000 packages) per month*.

FAMA large-capacity drawers provide storage for slow-moving lines and bulky items.

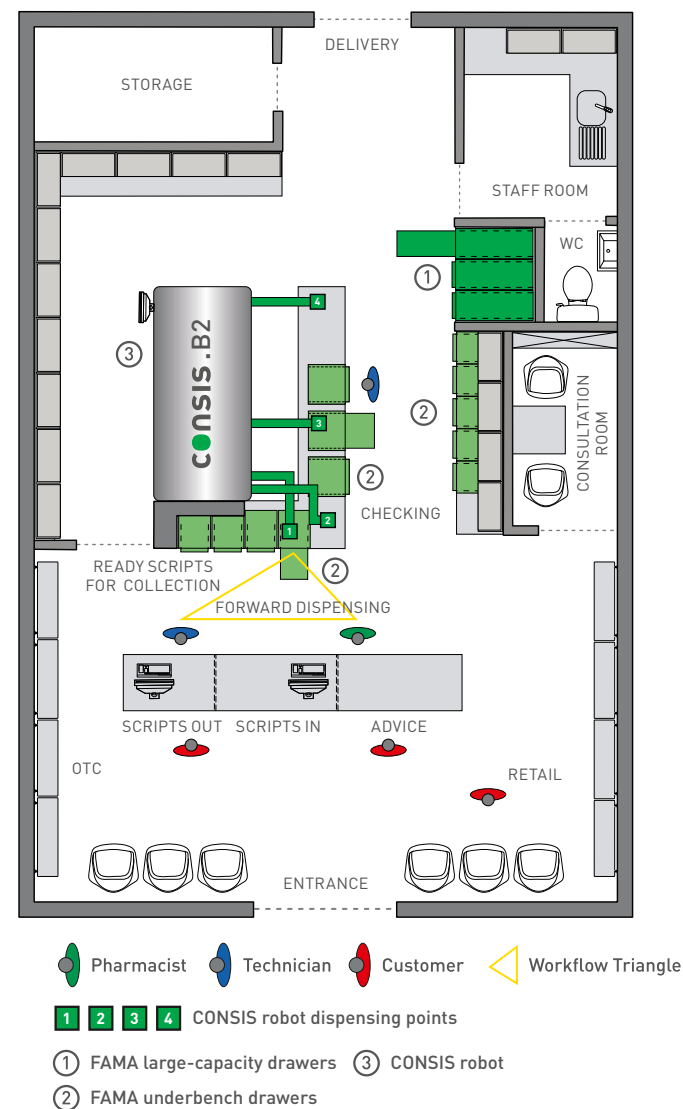
FAMA underbench drawers offer an effective way to store items awaiting collection and monitored dosage systems.

Benefits of a CONSID robot:

- Fewer dispensing errors
- Faster dispensing
- Shorter waiting times
- Releases time to provide additional services
- More capacity for serving customers
- Better workload distribution: multiple prescriptions can be processed at the same time
- Less pressure on staff
- Facilitates forward dispensing**

*Based on 60 hours of operation per week. One item = 1.7 packages.

**Forward dispensing is the most efficient way to process prescriptions presented by the customer, in their presence at the counter, as it reduces their waiting time.





Automated labelling and dispensing.

The CONSYS Labelmaster applies labels to individual packages before dispensing, reducing the risk of labelling errors.

It is the ideal addition to any CONSYS robot, because it fully automates the dispensing process, making it faster and safer and releasing staff for more productive and demanding tasks.

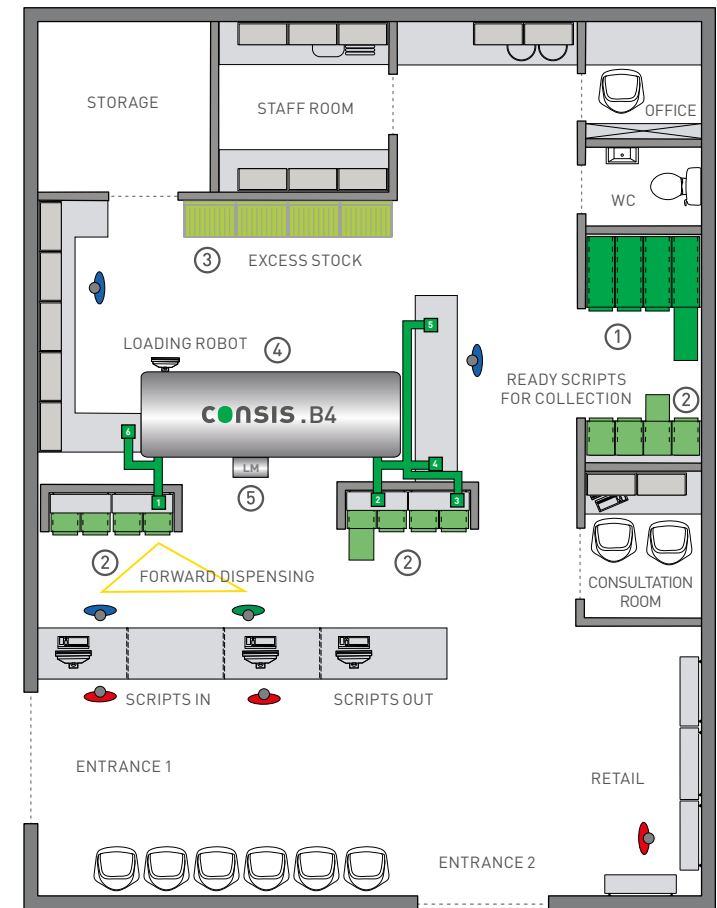
Benefits of a CONSYS robot:

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- Less pressure on staff
- Facilitates forward dispensing*



Benefits of adding a CONSYS Labelmaster:

- Fewer labelling errors
- Even more time is saved because labelling packages is integrated into the dispensing process



Pharmacist
 Technician
 Customer
 Workflow Triangle

CONSYS robot dispensing points

FAMA large-capacity drawers
 CONSYS robot

FAMA underbench drawers
 CONSYS Labelmaster

FAMA sloping shelves

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labelmaster



Automated loading, labelling and dispensing.

The CONSYS.E robot range can handle all stock suitable for automation, including split packs and slow-moving lines. These models can manage prescription volumes up to 20,000 items (34,000 packages) per month*: packages are dispensed quickly, reliably and directly to the dispensing points.

These high-end robotic solutions offer fully automated loading (CONSYS Stockmaster) and labelling (CONSYS Labelmaster) which enables your staff to spend less time managing stock and more time delivering person-centered care.

The few products unsuitable for automation can be stored in FAMA underbench drawers, which also provide an effective way to store items awaiting collection and monitored dosage systems.

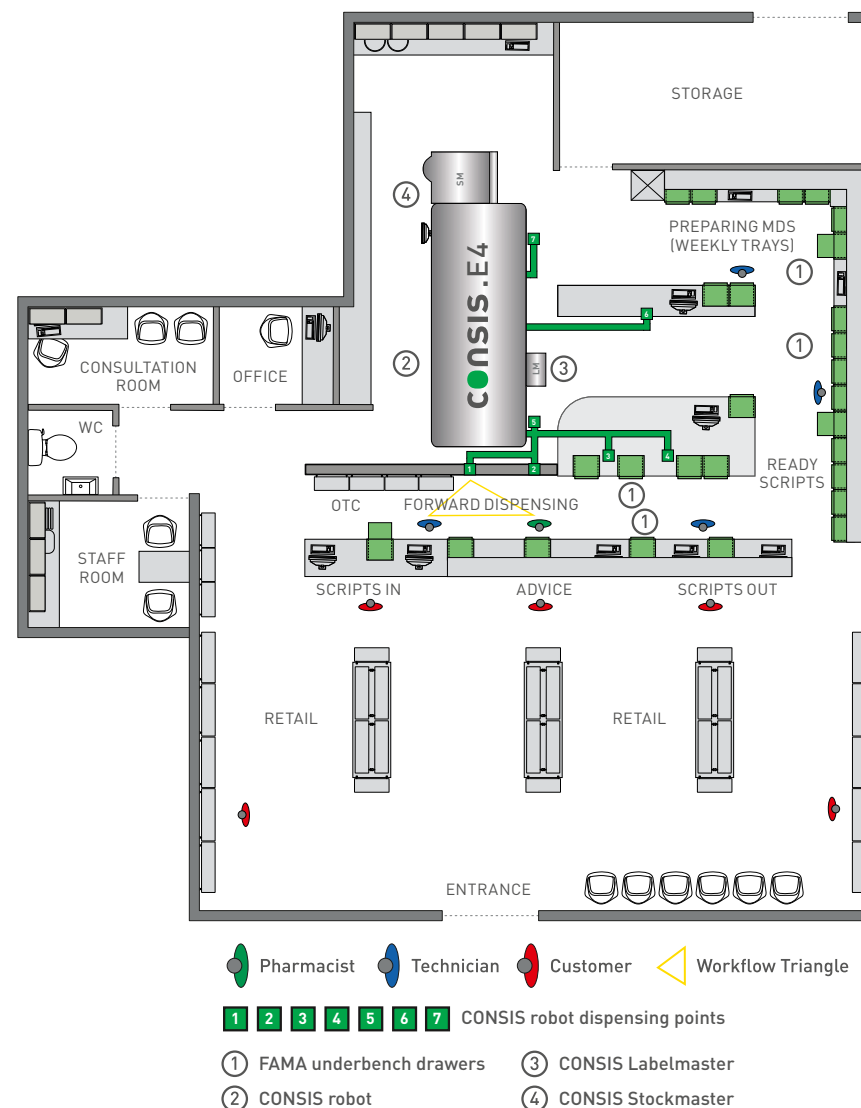
Benefits of a CONSYS robot:

- Fewer dispensing errors
- Faster dispensing
- Shorter waiting times
- Releases time to provide additional services
- More capacity for serving customers
- Better workload distribution: multiple prescriptions can be managed at the same time
- Less pressure on staff
- Facilitates forward dispensing**



Additional benefits of CONSYS.E range:

- Fewer labelling errors
- Even more time is saved because labelling packages is integrated into the dispensing process
- Maximises automation
- Maximises storage capacity
- Minimises filling time
- Capable of handling split packs
- Suitable for storing slow-moving items



*Based on 60 hours of operation per week. One item = 1.7 packages.

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Hub-and-spoke solution: central dispensing, local provision.

Willach hub-and-spoke solutions afford community pharmacies the opportunity to reduce costs and increase profit margin by implementing an integrated CONSIS robotic system to dispense repeat prescriptions for one or multiple branches.

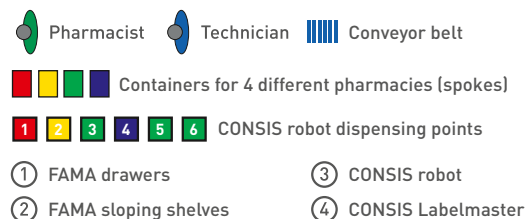
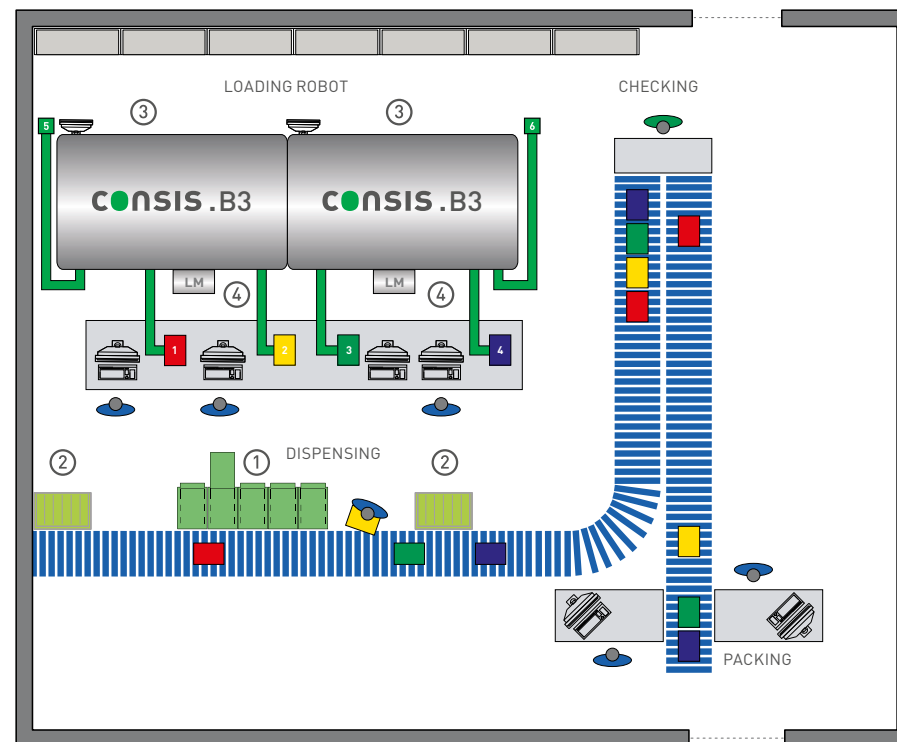
Every Willach hub-and-spoke solution is customised to the needs of your business. Our tailor-made solutions are scalable, because multiple CONSIS robots can be used together to function as a single entity. Each CONSIS robot can also have its own Labelmaster attached to increase throughput. Therefore, as your business develops and grows, so can your Willach hub-and-spoke solution.

Hub - repeat prescriptions from one or many branches will be dispensed by a CONSIS robot located centrally either in a pharmacy or a warehouse.

Spoke - each pharmacy branch will have its prescriptions, already checked and bagged, returned to it ready for its customers.

Benefits of a Willach hub-and-spoke solution:

- Fewer dispensing errors
- Faster dispensing
- Better workload distribution: multiple prescriptions can be managed at the same time
- Reduced operating costs
- Reduced stock holding
- Increased profitability
- Capability to segregate dispensed items for each pharmacy branch
- More capacity of branch staff to serve customers
- Releases time for branch staff to provide additional services





Willach Pharmacy Solutions. The answer to all your requirements.



Consulting

We take a holistic approach to pharmacy efficiency. We'll spend time with you to analyse your existing workflows, customer needs and space availability, to establish the best opportunities for increased efficiency and profit. We can even put you in touch with expert finance and leasing partners if you need any help with funding.



Site planning & pharmacy design

Once you've chosen your preferred Willach solution, we'll draw a precise, tailored plan for your pharmacy. Over the decades we've built a large and trustworthy network of architects and shop-fitters – in the UK and throughout Europe – specialising in pharmacy planning and fit-out.



Training

We carry out full installation and employee training. But it doesn't end there: we also provide support after the installation, to ensure that all workflows are properly in place.



Software

CONSIS robots are compatible with all leading pharmacy software systems in the UK. What's more, we provide the right interface to let your stock management software communicate with CONSIS Navigator, the robot's stock management software. It allows barcode scanning and package recognition for easy CONSIS restocking. It's touchscreen-compatible and extremely user-friendly.



Climate & environmental protection

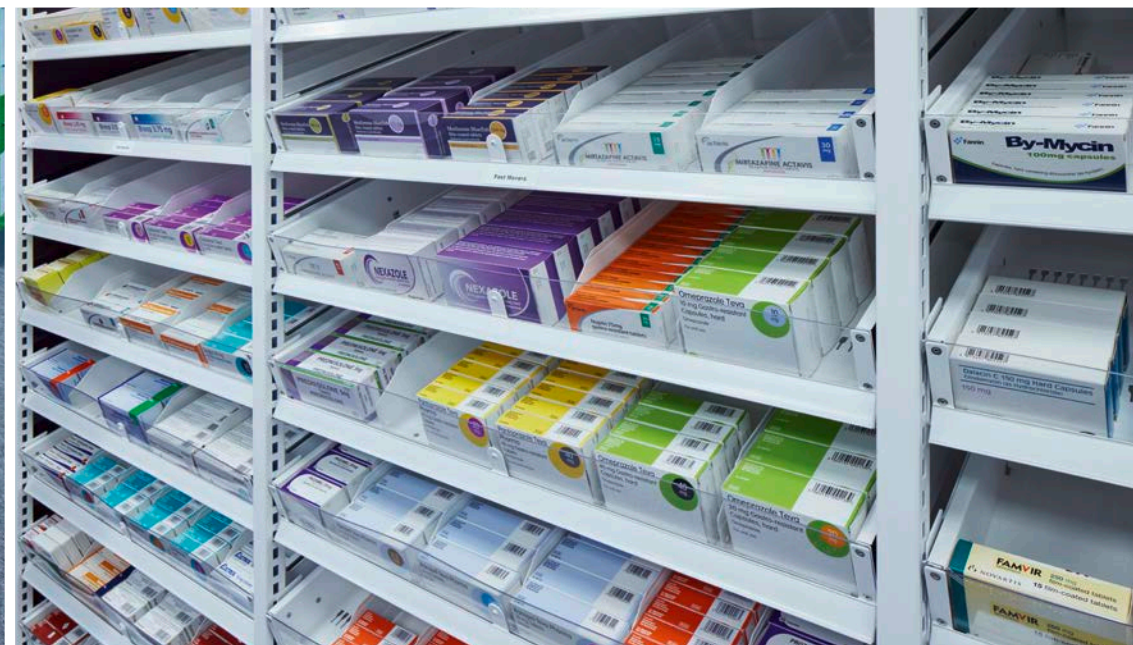
We take environmental and climatic concerns very seriously, and take a responsible approach to every aspect of our operations. CONSIS robots are specifically designed to require very low levels of electricity consumption, to keep your costs down, and the cost to the environment at a minimum.

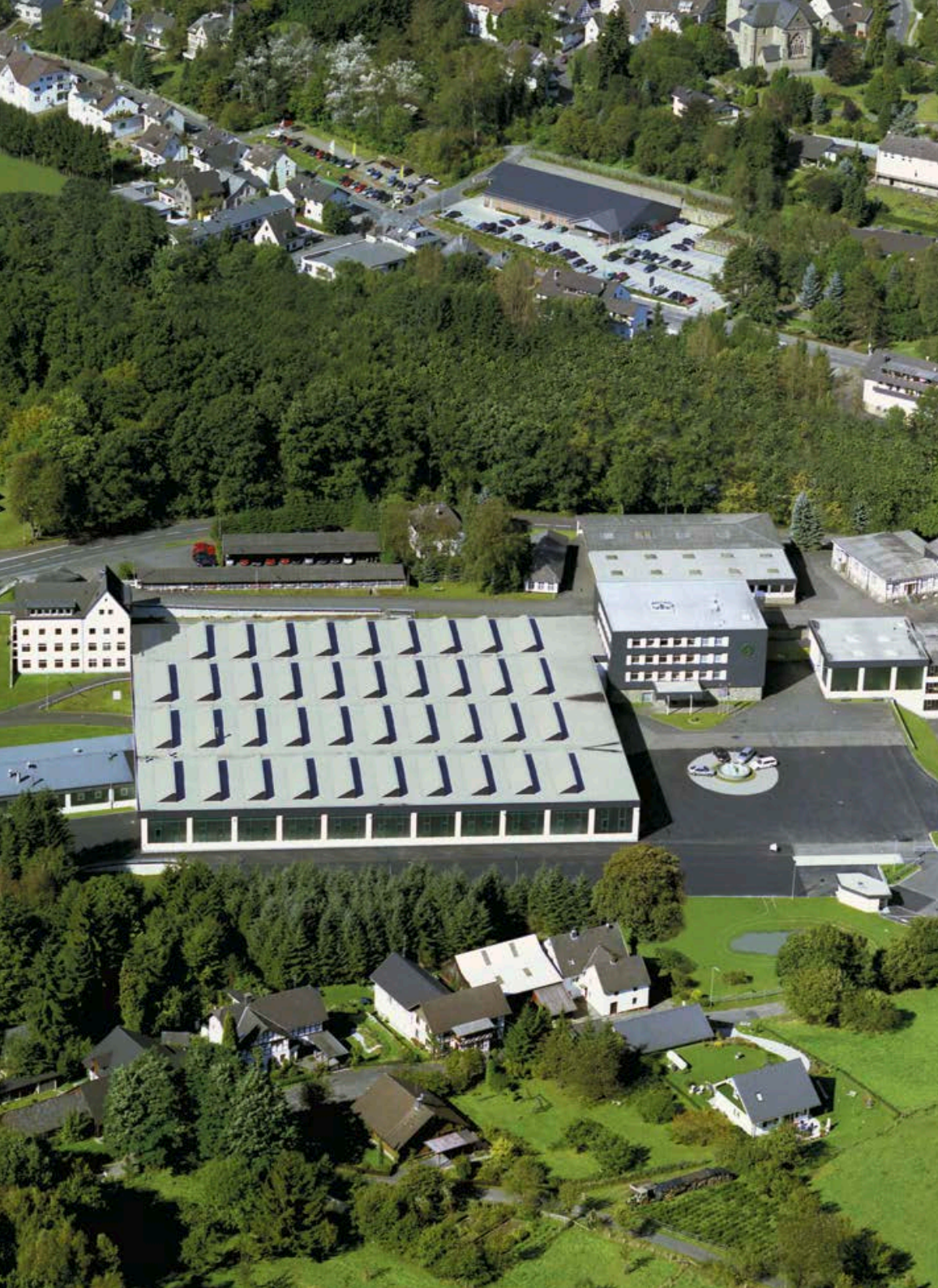


Customer service

We offer a free service hotline to answer your queries after installation. We also have a highly responsive local service team in case a technical problem needs fixing on site.

Willach - the specialists in medicine storage and automated dispensing solutions.





Willach has been setting benchmarks in pharmacy technology for decades.

Willach, founded in 1889, is one of the world's leading providers of pharmacy storage systems and automation solutions, with over 50 years in the business. With the FAMA drawer and shelving systems and CONSYS automation solutions, we provide conventional and computer-assisted storage systems from a single source, achieving seamless integration of pharmacy processes.

We owe our success to a ceaseless commitment to technical progress and our state-of-the-art production facilities. Our products are designed, developed and produced exclusively in Germany in accordance with the most exacting of quality standards.

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WillachGroup
since 1889

Willach Pharmacy Solutions. Your partner in the United Kingdom for efficient medicine logistics.

Willach UK Ltd is based in Birmingham. Our office is the hub for all UK operations, offering consultancy, sales and servicing. We visit individual pharmacies throughout the country to provide a personal, no-obligation, free consultation.

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Willach Pharmacy Solutions. The right prescription for every pharmacy.

Willach is one of the world's leading companies for medicine storage and dispensing equipment. With FAMA and CONSIS, Willach can provide whole system solutions for the conventional and fully automated storage of medicine packages, for any type of pharmacy, for any size of pharmacy. Willach undertakes all product development and production in Germany to assure the highest quality standards.



CONSIS robotic systems

CONSIS robots offer a tailor-made and highly efficient automation concept for your pharmacy. Whether you want to save time or gain space, CONSIS has the right solution for every situation.



FAMA drawer systems

FAMA drawers provide fast access to packages, with good visibility, excellent space utilisation and ergonomically perfect operation. No other system offers you drawers that can store more packages within the same space.



FAMA shelving systems

FAMA shelving systems were developed as a modular system to achieve the greatest possible flexibility. They can be adapted precisely to your individual requirements, storing the items in trays, drawers or on flat shelves. Worktops can be integrated as well.



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